

IBM Security Sparklers

IBM Security leadership & scale

- Ranked #3 in 2013 enterprise security software market, up from #4 in 2012
- 19% growth in 2013ⁱ
- 13 industry analyst reports rank IBM as Leader
 - 7 Gartner Magic Quadrants
 - 3 Forrester Wave Reports
 - 3 IDC Market Share Reports
- Managed Security Services named Leader in 2013 by Gartner, Forrester, IDC, the only vendor so designated by all 3 analysts
- 6000+ IBM Researchers, developers and subject matter experts focused on security
- 3000 patents and 25 labs worldwideⁱⁱ
- 35 IBM Security locations worldwide:
 - 10 security operations centers
 - 10 security research centers
 - 15 software security development labs
- Over 10,000 worldwide customers

Offers solutions in the following areas

- Security Strategy, Risk and Compliance
- Security Intelligence Platform and Security Operations Consulting
- Cybersecurity Assessment, Incident Forensics and Response
- Advance Fraud Protection
- Identity and Access Management Solutions and Services
- Data Security Solutions and Critical Data Protection Services
- Secure Engineering Services and Application Security Solutions
- Network and Endpoint Protection
- Dynamic Threat Research and Intelligence
- Cloud and Managed Security Services
- Security for Mobile

Systems

- Gartner names IBM SIEM MQ Leader
- Gartner names IBM Trusteer Web Fraud Detection MQ Leader
- Gartner names IBM a Market Scope Leader in Web Access Management
- Gartner names IBM Trusteer Web Fraud Detection MQ Leader
- Gartner names IBM Guardium MQ Leader in Data Masking
- Forrester names IBM Guardium Leader in Database Auditing and Real-Time Protection
- Gartner names IBM AppScan MQ Leader
- IDC #1 Leader in Identity and Access Management
- IDC #1 in Security Vulnerability Management
- IDC Leader in Application Security Testing

Services

- Gartner names IBM Managed Security Services Provider MQ Leader
- IDC names IBM Marketscape Leader in Managed Security Services
- Forrester names IBM Market Leader in Security Professional Services
- 20,000+ devices under contract
- 3,700+ IBM Security Services clients worldwide
- 20B+ events managed per day
- 133 monitored countries

Operating Scale

- 600 Billion security logs and alerts
- 15 Billion events monitored daily
- 26,000 security escalations
- 10,000 client service requests
- 2,000 maintenance windows
- Threat data from 270,000,000+ endpoints

Delivery

- 80+ worldwide delivery centers that span across three dozen countries: Argentina, Australia, Belarus, Brazil, Canada, China, Costa Rica, Czech Republic, Egypt, England, Hungary, India, Ireland, Japan, Lithuania, Malaysia, Mexico, New Zealand, Philippines, Poland, Romania, South Africa, Scotland, Spain, Slovakia, Taiwan, Trinidad, United Kingdom, United States, Venezuela , Vietnam.
- Support for 16+ vendors and 50+ products
- Industry leading SLAs
- Captures an average of 1 billion events per month.
- Year over year we achieved (based on internal measurements):
 - 34% improvement in client health performance
 - 38% improvement in Service Level Attainment
 - 24% improvement in client referenceability
 - 30% reduction in defect rates observed
 - 15% improved labor productivity observed
 - 33% reduction in mean time to resolution

Security Center of Competency (CoC) team

- Team of 50+ Consultants, Architects
- Strong offshore (GID) connection

Outsourcing

- IBM is the world's largest outsourcing services provider with over 1,000 global clients
- On-demand access to a skilled, global workforce of 20,000
- 35+ years of data center management experience with over 450 client and IBM data centers under management.
- 155 disaster recovery centers supporting a multi-vendor environment with over 200 IT hardware and software vendor partners.
- Management of 2.5 million desktops and 500,000 non-IBM devices.

Research and Intelligence

- 23B+ web pages and images analyzed
- 1,000+ Financial malware samples collected daily
- 83K documented Vulnerabilities
- 8 Services Research labs in India, China, Zurich, Japan, Israel, and the US.
- 1,000+ research scientists and engineers around the world.

IBM X-Force

- Reverse engineers and protects against 81K+ vulnerabilities and 400+ application protocols
- Categorizes 800K+ suspect IP addresses including malware hosts, botnets, spam sources, and anonymous proxies
- Analyzes data from a network of 30M+ endpoints across the globe to defend against malware targeting financial institutions and customers
- Identifies and manages the capabilities of 2,000+ web and client applications (e.g., Gmail or Skype)
- Categorizes information on 23 billion+ URLs in one of the world's largest URL databases
- Detects spam using known signatures, discover new spam types automatically, 99.9% accuracy, near 0% over-blocking
- Monitors 8M+ spam and phishing attacks daily
- Database of more than 83k security vulnerabilities monitored daily

Trusteer

- 450+ leading global organizations put their trust in Trusteer
- Intelligence gathered from over 270 million endpoints
- 7 out of the top 10 US banks use Trusteer's solutions
- Banks that rely on Trusteer: 9 of top 10 UK, 7 of 10 top US, 4 of 5 top Canadian, and 2 of top 4 Japanese
- Trusteer ranked as a leader in the Gartner 2013 Magic Quadrant for Web Fraud Detection for two years in a row (2012, 2013)
- Delivered 100% reduction in online fraud to many global customers
- 30% reduction in cross-channel fraud in 6 months to a top US bank
- 50% reduction in risk engine false positives from a top 5 UK bank
- 80% reduction in phone channel fraud in 2 weeks to a top UK bank
- Reduced the number of phishing attacks a bank sees by 90%

ⁱ Source: [2013 Annual Report](#)

ⁱⁱ Source: [2013 Annual Report](#)